## **Discover U**

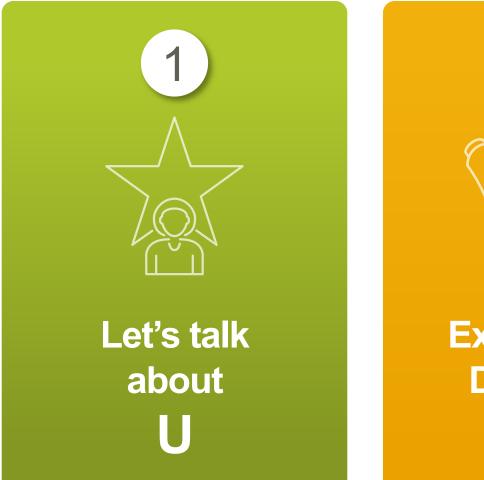
Your Potential, Your Capabilities, Your Future

April 19, 2023





## In this Session...



Experience a DiscoverU Topic

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Level-Up Time for DiscoverU Cohort #1!

MISSION HEALTH



**MISSION HEALTH PERSONAL & LEADERSHIP EFFECTIVENESS PROGRAM** 

Discover your potential. Discover your capabilities. Discover your future...





# DISCOVER

**MISSION HEALTH PERSONAL & LEADERSHIP EFFECTIVENESS PROGRAM** 



#### LEVEL ONE: Interpersonal Relationship Skills

Delegating

- Conducting Difficult Conversation
- Giving & Receiving Feedback
- Listening for Impact
- Managing Time
- Working with others

### LEVEL TWO: Championing Improved NPS Performance

- Adaptability/Managing Change
- Being Accountable
- Building personal Effectiveness
- Developing Talent
- Instilling Work-Fun Balance
- Managing a Diverse culture

#### LEVEL THREE: Specialized Certification

- Guiding Team Motivation & Effectiveness
- Increasing Business Acumen
- Leading with Autonomy
- Managing Projects
- Solving Problems and Making Decisions









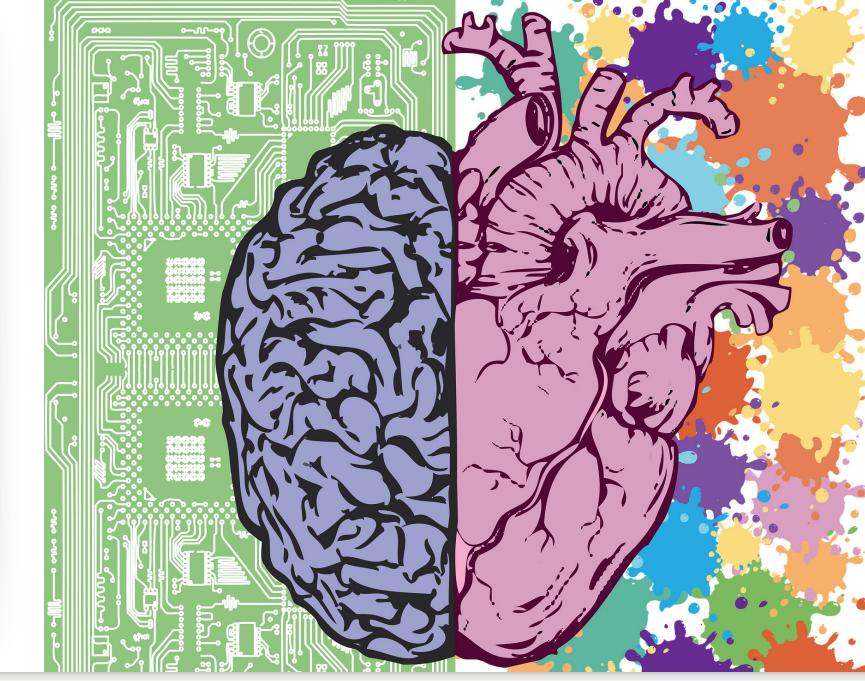
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## Research Says...

What is the **measurable impact** of TRUST at work?





### INSTRUCTIONS

1. Read the question & possible answers 2. Hold up your hand with 1-2-3-4 fingers







1. How much <u>higher</u> is <u>engagement & commitment</u> at organizations with high trust vs. low trust?











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# 2. How much less burnout happens at organizations with high trust vs. low trust?



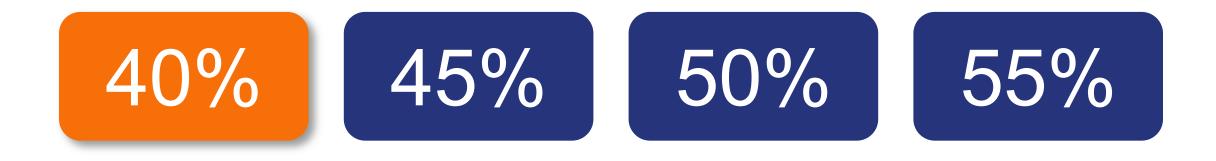








# 2. How much less burnout happens at organizations with high trust vs. low trust?



"The Neuroscience of Trust," Paul Zak, Harvard Business Review, January-February 2017









# 3. How much <u>higher</u> are <u>energy levels</u> at organizations with high trust vs. low trust?











# 3. How much <u>higher</u> are <u>energy levels</u> at organizations with high trust vs. low trust?









"

Trust is earned in the smallest of moments. It is earned not through heroic deeds, or even highly visible actions, but through paying attention, listening, and gestures of genuine care and connection.

#### **BRENE BROWN**

American Professor, Lecturer, Author, and Podcast Host



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# Who "should" build trust first?

## The leader or the team member? Why?



## Trust ...

- Presumes a 2-way relationship
- Is both rational and emotional
- Grows, rather than just appears
- Is innately about perceived risk
- ...is exponentially critical for direct managers of people





## 

# Trust is a fragile thing. Easy to break, easy to lose, and one of the hardest things to ever get back.

UNKNOWN

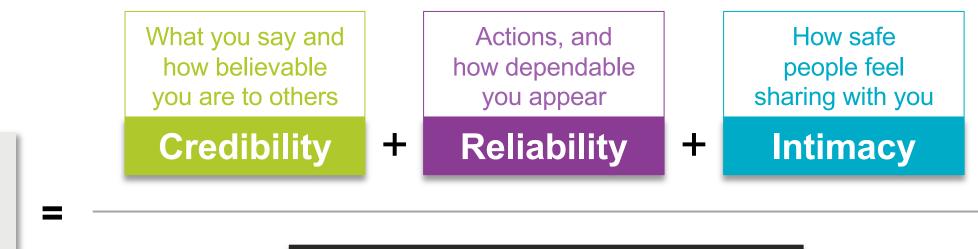




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## The Trust Equation







### **Self-Orientation**

Refers to personal focus, e.g., on yourself or others. (Too much self focus will lower your degree of trustworthiness.)

 $\label{eq:constraint} Adapted from: \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-the-trust-equation and \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-trust-equation and \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-trust-equation \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-trust-equation \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-trust-equation \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-trust-equation \ https://trustedadvisor.com/why-trust-matters/understanding-trust/understanding-trust-equation \ https://trustedadvisor.com/why-trust-matters/understanding-trust-equation \ https://trustedadvisor.com/why$ 



## Keep the Bucket Full!



### INSTRUCTIONS

Activity

Brainstorm:

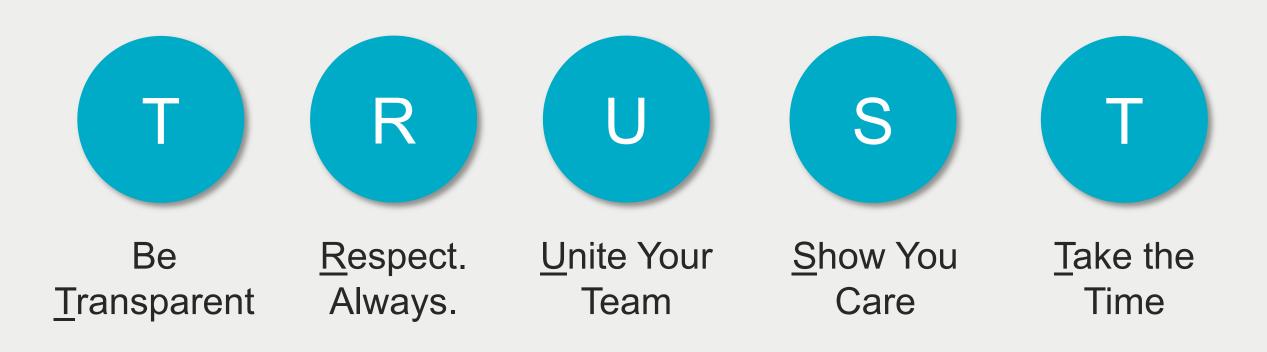
- 1. What **FILLS** the TRUST bucket?
- 2. What **DRAINS** the TRUST bucket?

#### **5 MINUTES**





## Filling the T-R-U-S-T Bucket







MISSION HEALTH

## Filling the T-R-U-S-T Bucket

#### **SCENARIOS**



### Valid Shifts (Technology Adoption)

### 2 New Hire Onboarding – Nursing Assistant

#### **10 MINUTES**



- Discuss your assigned scenario what are the different points of view and emotions?
- 2. Review the tips for building T-R-U-S-T.
- 3. Write down a specific trust-building action related to each letter.

**#1 Valid Shifts (Technology Adoption)** The team believes scheduling is not always fair some folks want to work overtime; some do not. Some want to have consistent assignments; others are more flexible. You are introducing Valid Shifts (scheduling software), which helps team members to set their own schedules and assignments fairly. Everyone is skeptical and adoption is low.





**#2 New Hire Onboarding – Nursing Assistant –** Let's be honest—we are all stretched too thin and sometimes that means newly hired team members don't get enough attention. For example, a newly hired nursing assistant is left alone. A lot. Lunch – alone. Online learning – alone. Turnover is still an issue, so you wonder if there might be a better way to approach their early days of employment to get more people to want to stay.



## Remember...TRUST impacts everything!

Building strong, positive, trust-based relationships affects how we:





You can ignore the principles that govern trust – but they will not ignore you.

#### **STEPHEN COVEY**

Founder, FranklinCovey Global Speed of Trust Practice





## Self Reflection

Reflect on how you will build relationships based on trust starting now:

- With whom do you want to develop more trusted relationships at work?
- What will you take to build trust? What might you stop? List specific actions you will do (or stop doing)!

#### **5 MINUTES**

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#### INSTRUCTIONS

Activit

- Respond to the questions on your worksheet.
- Meet with a partner. Share your ideas and ask for others.





# **BIG IDEAS** ✓ Big and little things ✓ Key to retention, high performance, and change Power of the Trust Equation ✓ Trust can be repaired, but it takes time

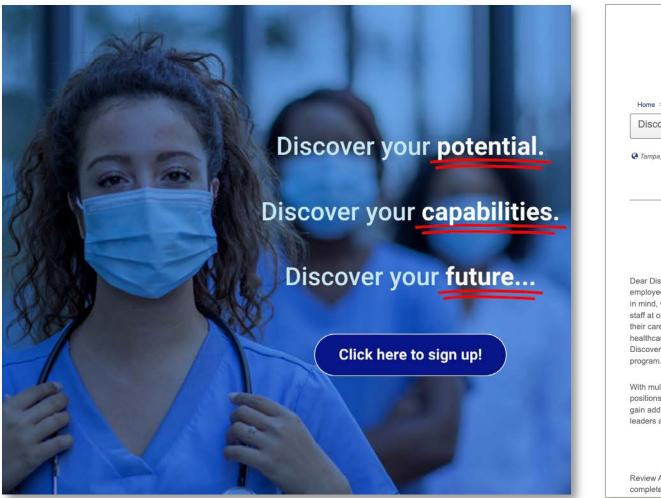
## **Thank You!**

With your manager: •Share your commitments •Ask for feedback and coaching





## Ready to discover...?



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	* Fields Are Required What is your full name? First Name*		
	How can we contact you?		
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at our communities, by helping people who are looking to begin careers with us, as well as those who are already experienced in	Phone Number* Cell ~		
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Congratulations Level One Graduates



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